

BENEFIT FROM THE VALUE.

THIS ISSUE INSIDE

Time to end Internet tax advantage is now!



— Alabama lost a retail champion with the untimely death of ARA Vice Chairman Mickey Gee.



— The Alabama Legislature is in session! Read ARA's 2012 Legislative Agenda and what

to expect during this session inside.



— More on the UAB study on growing e-commerce and its effects on Alabama's retailers and economy.



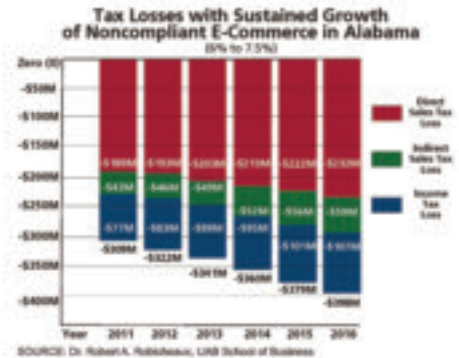
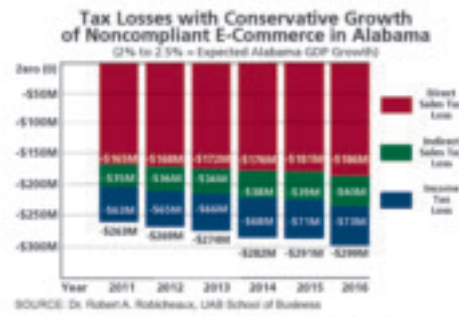
— Alabama's 2011 holiday sales beat expectations and national sales growth, growing 4.41 percent

to almost \$8.8 billion, surpassing ARA's holiday sales forecast of 3.5 percent growth and slightly edging out national holiday sales growth of 4.1 percent.

Enroll in Retail University

— A series of free webinars designed with retailers in mind begin April 25. These refreshers on core

business principles also provide practical tips and new ideas you can implement in your store.



A new UAB study makes clear losses will continue to grow if Congress and the Alabama Legislature fail to remedy the unfair tax advantage certain Internet sellers now have over hometown retailers.

If left unchecked, annual losses to Alabama retailers will continue to exceed \$2 billion, income losses to Alabamians could exceed \$2 billion and the state could lose almost \$400 million in taxes.

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All employers required to enroll in E-Verify by April 1

Regardless of the size of your business, you must enroll with the federal E-Verify system by April 1, under the new immigration law Alabama enacted last year.

Every NEW employee in Alabama, no matter their nationality or place of birth, must be deemed employable under the federal E-Verify system starting April 1. If you have not already done so, you can enroll your business or organization in the E-Verify system, a free online service of the

U.S. Dept. of Homeland Security, directly from your computer. To do so, go to www.uscis.gov/everify

When on that web page, look to the right under the column headed "Start Here." Click the third item, "Enroll in E-Verify," to start.

STATE WILL HELP SMALL BUSINESSES

Those businesses with fewer than 25 employees can enroll through the Alabama Department of Homeland Security. Businesses with 25 or fewer employees can access the E-Verify service via the Internet at <http://immigration.alabama.gov> or by calling 1-855-VERIFY-6 Monday through Friday from 8 a.m. to 5 p.m.

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FROM THE PRESIDENT

RICK BROWN



The Alabama Legislature is back in session. The state's first Republican majority in more than a century is living up to its reputation as a "do-something" Legislature.

MAJORITY AGENDA

The GOP set as its legislative priorities for this session:

- encouraging job creation
- streamlining government and
- dealing with the state's budget crisis.

The Republican leadership also pledged to make the state's new immigration law less vague and to clarify definitions, especially in regards to the law's subcontractor provisions.

Your Alabama Retail Association is hopeful the legislative majority is successful in its missions to streamline government processes, specifically the administration of sales and use taxes and clean up the immigration law. (See the ARA 2012 Legislative Agenda on Pages 4 and 5.)

Besides those weighty issues, the legislative majority plans to handle legislative redistricting within the 2012 regular session as a special session inside of the regular session. That way it doesn't detract from the regular session and doesn't carry an added cost. Expect that special session by mid-May.

EXPECT MINORITY EFFORTS

Meanwhile, the Democratic minority set jobs as a priority too, pledging to mandate that state contracts go to Alabama businesses. The Democratic agenda also includes eliminating Alabama's sales tax on groceries and what the party calls tax "loopholes" for large corporations. Stay tuned.

Democratic proposals to repeal the state's immigration law are not likely to get traction.

BUDGETS A BIG CONCERN

No matter the party affiliation, the most pressing issue of the 2012 legislative session will be the state's budgets.

A National Conference of State Legislatures survey says the top fiscal issues for states will be Medicaid costs and paying for state employee and teacher pensions, as well as rising retirement and health insurance costs.

Alabama will be no different.

Prior to the session's start, the most talked about revenue-raising measure was a cigarette tax, which has support from health and children's advocates. More revenue measures are certain to be brought forward. Your ARA will be there to represent you when that happens.

PROMOTING E-FAIRNESS

As you can see from the UAB study highlighted on Pages 1 and 7, online sellers who don't collect sales and use taxes are decimating retailers and state revenues. I'm going to ask you once again to ask your congressional representatives to require all retailers to collect taxes. And ask your state legislator to approve whatever bills are necessary to make a federal solution possible. 2012 is our year!

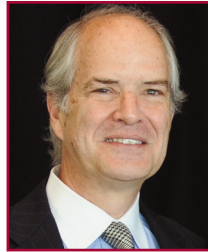
Throughout the 2012 legislative season, let me know what ARA can do to help your store or business run more effectively.

Rick Brown: rbrown@alabamaretail.org



"We're not a 'do nothing' Legislature anymore. We're going to do everything we can in Alabama to make sure we have the most business-friendly climate of any state."

Alabama House Speaker Mike Hubbard on the 2012 GOP agenda



From left: Chairman Dianne Wammack, president, **Cameras Brookwood**, Vestavia Hills; Vice Chairman Morris M. "Mickey" Gee Sr., UAB professor and retired president of **The Pants Store**, based in Leeds; Treasurer Bob Akers, vice president, **Davis Direct Inc.**, Montgomery; Executive Committee Designee George Wilder, president and owner of **The Locker Room** in Montgomery and Auburn and TLR Outdoors in Montgomery; Immediate Past Chairman Jimmy Ray Smith, vice president, **Jimmy Smith Jewelers**, Decatur; and ARA President Rick Brown.

2012-2013 ARA officers and directors on board

The **Alabama Retail Association** officers and board of directors began the 2012-2013 term Jan. 1.

In addition to the association's executive committee above, the 2012 directors for the Alabama Retail Association are:

- ☛ Wogan Badcock III, **W.S. Badcock Corp.**, Mulberry, Fla;
- ☛ Chris Birdsong, **Premiere Entertainment**, Montgomery;
- ☛ Frederick W. "Ricky" Bromberg, **Bromberg & Co.**, Birmingham;
- ☛ Kealon Drake, **Moe's Southwest Grill**, Birmingham/Auburn;
- ☛ Bobby Efurd, **Efurd and Sons Inc.**, Cowarts;
- ☛ Howard Johnson, **Sneaky Pete's Hot Dogs**, Bessemer;
- ☛ Denise Knox, **Private Gallery**, Fairhope;
- ☛ Doug Markham, **Books-A-Million**, Birmingham;
- ☛ Cindi Marsiglio, **Wal-Mart Stores Inc.**, Tallahassee, Fla.;
- ☛ Vince McAleer, **Krispy Kreme Doughnuts**, Hoover;
- ☛ Mike Mitchell, **Publix Super Markets Inc.**, Lakeland, Fla.;
- ☛ "Dee" Moody, **Moody True Value Hardware Co.**, Montgomery;
- ☛ Melissa Parker-Paul, **Yancy Parker Lifestyles Inc.**, Enterprise;
- ☛ Irvine Porter, **CVS Pharmacy**, Bessemer;
- ☛ Robert A. Robicheaux, **UAB**, Birmingham;
- ☛ Tammy Rogers, **Beaumont Pharmacy & Gift Boutique**, Birmingham;
- ☛ Fred Roth, **Best Buy Co. Inc.**, Bessemer;
- ☛ Ross Ryals, **Collegiate Bookstores Inc.**, Montgomery;
- ☛ Leo Shaia, **Shaia's of Homewood**, Homewood;

- ☛ Stuart Shevin, **Standard Furniture Co.**, Birmingham;
- ☛ Dennis Stewart, **Piggly Wiggly Alabama Distributing Co. Inc.**, Bessemer;
- ☛ Jack A. Taylor, **Birmingham-Southern College**, Birmingham;
- ☛ Gerry Totoritis, **Associated Grocers of the South**, Birmingham;
- ☛ John M. Wilson, **Big Bear of Luverne Inc.**, Luverne.

Ex-officio directors, who include past presidents and chairmen, are:

- ☛ Rodney Barstein **Simply Fashion Stores**, Birmingham;
- ☛ Jerry Beasley, **Beasley Honda, Yamaha, Kawasaki**, Ozark;
- ☛ Darrell Bourne, **Ragland Bros. Retail Co. Inc.**, Huntsville;
- ☛ Greg Gregerson, **Gregerson's Foods**, Gadsden;
- ☛ Ken Hubbard, **Western Supermarkets**, Birmingham;
- ☛ Bud Kitchin, **Cooper Construction**, Lincoln;
- ☛ Bobby Little, **Rite Aid**, Tuscaloosa.

State loses its No. 1 retail cheerleader; ARA loses vice chairman and friend

ARA Vice Chairman Mickey Gee, pictured above and right, died suddenly Monday, March 5. The 66-year-old owner of a retail apparel business his father started and his sons now run, also was an instructor at the University of Alabama at Birmingham's School of Business.

Gee was first elected to the ARA board of directors in November 1997. He had just begun his eighth consecutive two-year term on the board and was slated to become ARA's chairman in 2014.

Gee was CEO and president of Taylor Co. Inc., the parent company of the Pants Store, from 1972 to 2005. In 2007, Mickey and his sons received ARA's Silver Retailer of the Year Award in the "Annual Sales \$1 Million to \$5 Million" category. Michael Gee said in his nomination of his dad at the time, "I have



had the benefit of learning retail from a master at what he does. I benefit greatly from knowing him."

We all have.

Memorial donations can be made to: Canterbury United Methodist Church Brown Bag fund or the charity of your choice.

Canterbury United Methodist Church
350 Overbrook Road
Birmingham, AL 35213

Learn more about Gee's legacy online at **Bama Retail Buzz** and on **ARA's facebook** page

2012 STATE LEG

At its Jan. 19th meeting, the Alabama Retail Association board of directors approved this legislative agenda for the 2012 regular session of the Alabama Legislature. During the session, which began Tuesday, Feb. 7, and will end by Monday, May 21, ARA will monitor all bills with the potential to impact retailers.



THE ALABAMA RETAIL ASSOCIATION SUPPORTS:

GENERAL BUSINESS

- ☛ clarification of the 2011 IMMIGRATION LAW in order to MINIMIZE, REDUCE or ELIMINATE administrative burdens, paperwork and draconian PENALTIES on Alabama retailers.

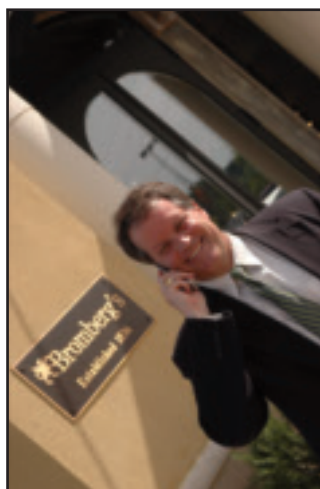
WORKERS'/UNEMPLOYMENT COMPENSATION

- ☛ legislation designed to REDUCE FRAUD in WORKERS' COMPENSATION and UNEMPLOYMENT COMPENSATION.
- ☛ finding solutions to medical cost issues, including consideration of CHANGES TO THE WORKERS' COMPENSATION MEDICAL FEE SCHEDULE and evaluation of the NEED FOR AN OUTPATIENT SURGERY FEE SCHEDULE.

TAX

- ☛ legislation to LEVELIZE SALES/USE TAX collection and remittance between BRICK-AND-MORTAR RETAILERS and those that are CATALOG and/or INTERNET-BASED.

ARA supports ending the unfair tax advantage Internet and catalog retailers have over hometown, brick-and-mortar retailers.



- ☛ requiring remote retailers who do not collect Alabama's use tax to NOTIFY ALABAMA CONSUMERS that A USE TAX IS DUE and must be paid by the purchaser to the state of Alabama and its localities. The notification should be required on any website, catalog, invoice and receipt generated by a remote retailer without physical nexus to Alabama, if the retailer does not collect Alabama's use tax from Alabama consumers.



ARA supports legislation that streamlines sales and use tax collection and remittance through a single administrator, thus making the process more manageable for retailers.

- ☛ efforts to STREAMLINE AND SIMPLIFY the ADMINISTRATION and remittance OF SALES AND USE TAXES, especially those that call for a single administrator.

- ☛ creation of the ALABAMA TAX APPEALS COMMISSION as an independent state tax agency headed by a judge with specific training in the area of state and local taxation. This legislation should also abolish the Administrative Law Division of the Alabama Department of Revenue.

- ☛ the ALABAMA TAXPAYERS' BILL OF RIGHTS II, an updated expansion of landmark legislation first enacted in 1992, which extends the appeal deadlines for taxpayers.

- ☛ the Business Associations' Tax Coalition-supported LEGISLATIVE FIX FOR the INEQUITY in the state tax code REGARDING what is considered GROSS INCOME for pass-through entities, such as partnerships, limited partnerships, limited liability companies and S corporations. This legislation should override and be fairer than the current Alabama Revenue Department rule.

TO CONTACT MEMBERS OF THE ALABAMA LEGISLATURE

WRITE: Alabama State House, 11 S. Union St., Montgomery, AL 36130

CALL: HOUSE: (334) 242-7600 SENATE: (334) 242-7800

ONLINE: alabamaretail.org/FindYourLawmaker/

If you wish to visit with your lawmakers at the Alabama State House, remember to call ahead for an appointment.

LEGISLATIVE AGENDA

For more on these issues, ARA members can go to [Issue Briefs](#) in the [Political Affairs](#) section of www.alabamaretail.org

THE ARA OPPOSES:

GENERAL BUSINESS

☛ EXPANSION OF STATE UNEMPLOYMENT COMPENSATION BENEFITS that result in increased taxes on Alabama business.

☛ “CUSTODIAL TAKING” legislation that pushes unused gift-card balances to the state treasury when those balances go unclaimed.

☛ Restrictions on the normal USE OF CUSTOMER INFORMATION obtained in the regular course of business.

☛ MANDATORY EMPLOYEE BENEFITS AND WAGES.

☛ TAXING OR BANNING PLASTIC BAGS.

LEGAL

☛ legislation to eliminate or restrict CONTRACTUAL ARBITRATION AGREEMENTS.

☛ any changes to the current ELECTION PROCESS FOR APPELLATE JUDGES.

☛ INFRINGING ON AN EMPLOYER’S RIGHT TO PROVIDE A SAFE WORKPLACE for employees by restricting firearm possession on company property when appropriate and/or creating any new causes of action against employers because of such policies.

WORKERS’/UNEMPLOYMENT COMPENSATION

☛ any ATTEMPTS TO WEAKEN Alabama’s status as a RIGHT-TO-WORK STATE.

TAX

☛ BAND-AID or QUICK-FIX TAX SCHEMES or singling out one particular industry or segment of business for punitive tax increases. ARA vehemently opposes any patchwork tax efforts.

☛ required UNITARY COMBINED REPORTING for corporate taxpayers.

PHARMACY/HEALTH

☛ making PSEUDOEPHEDRINE available by PRESCRIPTION ONLY.

☛ MANDATORY HEALTHCARE BENEFITS that can further increase the price of healthcare coverage.

☛ MANDATES ON THE PRICE for which retailers can SELL PRESCRIPTION DRUGS.

☛ RESTRICTIONS ON the SUBSTITUTION OF GENERIC DRUGS.



ARA opposes “custodial taking” of unused gift card balances.

THE ARA WILL MONITOR AND/OR AMEND:

ANY LEGISLATION ON THESE SUBJECTS

☛ changes to the workers’ compensation statute.

☛ electronics (E-waste) recycling.

☛ changes to Alabama’s price-gouging statute.

☛ alterations to taxes paid on groceries.



☛ restrictions to the sale of any products, especially:

- tobacco
- alcohol
- printed or recorded materials
- video games



☛ legislation REQUIRING RETAILERS TO COLLECT E-911 FEES associated with prepaid wireless telecommunication service at the point of sale and requiring retailers to then remit the collected fees.

☛ legislation CREATING AN ALABAMA HEALTH-CARE INSURANCE EXCHANGE.

2012 LEGISLATIVE CALENDAR

The Alabama Legislature meets each year for 30 days within 105 calendar days. Within a week, our Legislature usually convenes Tuesdays and Thursdays for “legislative days,” reserving Wednesdays for committee meetings.

Tuesday, February 7th: 2012 Regular Session Began

March 26-30: Legislative Spring Break (Alabama Legislature recesses.)

Monday, May 21st: Sine Die (Last possible day the Legislature can meet in regular session. It may adjourn earlier.)

You can view this agenda online under [Legislative Agenda](#) in the [Political Affairs](#) section of www.alabamaretail.org

By April 1, begin using E-Verify for all new hires

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NEED EIN/FEDERAL TAX ID

All businesses must have an Employer Identification Number (EIN) — also known as a Federal Tax Identification Number — to use E-Verify. If you do not have one, this number can be obtained through the Internal Revenue Service via an online application at <http://www.irs.gov/businesses/small/article/0,,id=102767,00.html>

Or a business can call the IRS at 1-800-829-4933 Monday through Friday, between the hours of 6 a.m. and 6 p.m. C.S.T., to apply for an EIN number.

DOWNLOAD POSTERS

Once enrolled and using E-Verify to screen new employees, a business needs to “clearly display” English and Spanish E-Verify posters as well as Right to Work posters in a place where every new hire has the opportunity to view them. This is different placement from your regular workplace posters. If you cannot put the posters in a location that all new hires will see, then you must provide them to each new hire. **ARA cannot provide these posters to you as you can only access them once you are logged into E-Verify as a registered user of the service.** You should be prompted to download these free posters when you complete the online E-Verify tutorial.

E-Verify also recommends that you provide these notices with job application materials, either online or in hard copy.

STEPS FOR EMPLOYERS

☛ **By April 1, enroll in the E-Verify system, a free online service of the U.S. Dept. of Homeland Security.**

Go to: dhs.gov/E-Verify

If you have 25 or fewer employees and do not have access to the Internet, call **1-855-VERIFY-6** Monday through Friday from 8 a.m. to 5 p.m. This toll-free number is provided by the Alabama Department of Homeland Security, which will complete the E-Verify process for your employees. For more information, go to:

<http://immigration.alabama.gov>

☛ **Properly fill out a federal Form I-9 for each employee you hire.** All employees hired after Nov. 6, 1986, should have an I-9 in his/her personnel file. Do NOT backdate or update completed I-9s. See Page 7 of Vol. 11 No. 1 *Alabama Retail Quarterly* for a detailed explanation of proper I-9 procedure.

☛ **Consider an I-9 audit.** Law firms specializing in employment law should be able to complete such an audit for you.

☛ **Add an E-Verify policy in your employee handbook.** The sample handbook in the [Employment Law Resource Center](http://www.alabamaretail.org) at www.alabamaretail.org contains an E-Verify policy. See [Sample HR Forms](#).

☛ **Terminate any employee if you become aware of their ineligibility for employment.** Even your best employee must be terminated if they are in the country illegally. Extremely stiff penalties await employer violators.

Ted Hosp, a Maynard, Cooper & Gale lawyer with extensive knowledge of Alabama's immigration law, provided the background for the steps above.

Tax deadline is April 17; Alabama online 2011 corporate due March 15

The Internal Revenue Service (IRS) has extended the tax filing deadline to Tuesday, April 17. April 15 falls on a Sunday and April 16 is a federal holiday. Taxpayers requesting an extension may file their 2011 tax returns until Oct. 15. The IRS began accepting e-file and Free File returns on Jan.

17. For more information, visit www.irs.gov or call toll-free at **1-800-827-1040** for individuals and **1-800-829-4933** for businesses (7 a.m. to 7 p.m. EST).



FILE STATE ONLINE

As of March 1, Alabama business taxpayers can file their state corporate income tax returns and tax schedules electronically.

Last year, the Alabama Department of Revenue restricted the electronic filing of certain corporate income tax returns due to processing errors associated with federal consolidated filers. Corrective action has since been taken and testing completed to allow for the electronic filing of all corporate returns and schedules for this filing season. Calendar-year 2011 corporate returns were due March 15.

The ADOR advises that for these consolidated filers, the 2012 filing season will be considered a transitional year. These taxpayers will have the option to electronically file or paper file their 2011 tax year corporate returns. Returns may be downloaded at www.revenue.alabama.gov at “Forms.”

Taxpayers may contact the ADOR by telephone at **334.242.1200** or by email at Corporate.Efile@revenue.alabama.gov with any questions regarding Alabama's corporate e-file program.

ARA offers free online Retail University courses in April and May

ARA begins a four-part series of **FREE** online courses in April designed with retailers in mind to provide practical tips and new ideas you can implement in your store.

Events start at 7:30 a.m. CT/8:30 a.m. ET

To Tweet or not to Tweet: Answers to the most common social media questions in retail
Wednesday, April 25

Presented by Braden Russom, Web Marketing Director, Burst Marketing
Facebook, Twitter, YouTube, Google+, check-in applications. This webinar is geared for novices with tips and

resources to make your foray into social media easier.

Give your customers Red Carpet Treatment

Customer service strategies that will make shoppers return.

Wednesday, May 23

Presented by Nicole Leinbach Reyhle, Founder Retail-Minded

Learn five steps to exceptional Red Carpet Treatment designed to thrill every customer. Invite your employees to participate in this event.

To register for the social media or customer service webinars, go to [Calendar](#) under [Awards and Events](#) at www.alabamaretail.org

Alabama should join marketplace fairness fight, study author says

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The University of Alabama at Birmingham study released Tuesday, Feb. 21, makes it clear the Alabama Legislature should do what it can to encourage Congress to end the unfair tax advantage certain distant Internet sellers now have over hometown retailers.

“Estimates of Alabama Losses Due to E-Commerce” by Robert A. Robicheaux with the UAB School of Business, puts the tally for uncollected sales and use tax revenue from online purchases in Alabama at more than \$1 billion over the next five years.

That number just skims the surface of the losses outlined in the study:

- More than \$2 billion in sales Alabama retail stores lost in 2011 to far-away online retailers who don't collect sales tax.
- From \$1.3 billion last year and growing to as much as \$2.1 billion in 2016 in lost household income.
- From about 1,000 to as many as 4,000 jobs lost annually.

“The economic multiplier affects retailers, bankers, commercial property realtors, developers, advertisers and more,” said Robicheaux, the state's premier retail expert, who has served for many years on the ARA board of directors.

ARA President Rick Brown said, “Alabama can't afford to continue to lose billions in sales, millions in taxes and thousands of jobs every year. It is time for Congress to quit picking winners and losers when it comes to which sellers must collect sales taxes.”

Three bills pending in Congress would make it easier for states, like Alabama, to require Internet sellers to collect sales tax just as local stores do the Marketplace Fairness Act (S. 1832), the Marketplace Equity Act (H.R. 3179) and the Main Street Fairness Act (S. 1452 and H.R. 2701).

Call your congressman today and ask him/her to support one of these bills.



Read the full "Estimates of Alabama Losses Due to E-Commerce" at <http://www.business.uab.edu/MIDE/EstimatesofAlabamaLossesDuetoE-Commerce.pdf>

Read UAB news release on the study at <http://www.uab.edu/news/latest/item/2090-alabama-to-lose-1-billion-in-online-tax-revenue-during-next-5-years>

2011 holiday sales something to celebrate

Alabama's 2011 holiday sales beat expectations and national sales growth, growing 4.41 percent to almost \$8.8 billion, surpassing ARA's holiday sales forecast of 3.5 percent growth and slightly edging out national holiday sales growth of 4.1 percent.

In fact, Alabamians spent more this past holiday season than they have since 2007. And the state saw its best growth in holiday spending since 2005. In the past 10 years, only 2007 and 2006 had better holiday seasons than 2011.

Alabamians spent almost \$372 million more this holiday season than during the same months (November and December) in 2010.

In Alabama, December maintained its traditional edge with \$4.5 billion spent compared with almost \$4.3 billion in November. November sales grew 3.48 percent over November 2010, and December sales grew 5.33 percent over December 2010.

Holiday spending in 2011 generated almost \$352 million in sales taxes for the state of Alabama.

December was the first time Alabama has exceeded \$180 million in monthly sales tax collections since August of 2008.



Labor poster upheld; new posters delayed until April

In a split decision, a federal judge ruled March 2 that the National Labor Relations Board can require most private businesses to put up an 11-by-17 poster telling workers they have a legal right to form a union. A number of business groups have appealed the decision.

If not blocked by court or congressional action, the poster must go up by April 30.

All ARA members receive workers' rights posters required by federal and state law as a FREE member service. If this new poster requirement survives the challenges it faces, ARA will mail the NLRA poster along with an updated all-in-one state and federal poster to its members by mid-April.

The latest ARA-provided poster is dated September 2009.





ALABAMA RETAIL ASSOCIATION

Attn: Virgie Todd
7265 Halcyon Summit Dr.
P.O. Box 240669
Montgomery, Alabama 36124-0669

PRESORTED STD
US POSTAGE
PAID
PERMIT #198
MONTGOMERY, AL

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10% Discount on All Sales to ARA Members!

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We have the only fully outfitted retail store fixture showroom in Alabama or Mississippi and invite you to visit us. In our 10,000-square-foot showroom and warehouse, we stock a complete selection of store display fixtures. We maintain that QUALITY SERVICE is the reason that customers continue to do business with us. Alpha Store Fixtures has always provided, and will continue to provide, quality products at competitive prices.

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- Display Cases & Showcases
- Garment Racks
- Glass Displays
- Gridwall and Accessories
- Hangers and Accessories
- Jewelry Displays
- Loss Prevention
- Mannequins and Forms
- Mirrors
- Pricing, Signs, and Labels
- Shelving
- Slatwall and Accessories
- Wire Racks

NEW ARRIVAL

Anchor Core
Slatwall



“BRICKYARD”
Slots are disguised
as mortar joints

WE STOCK:

- **12** different colors of slatwall
- **24** different sizes & colors of gridwall
- **Hundreds** of accessories for both

We also stock a complete line of garment racks and hangers.